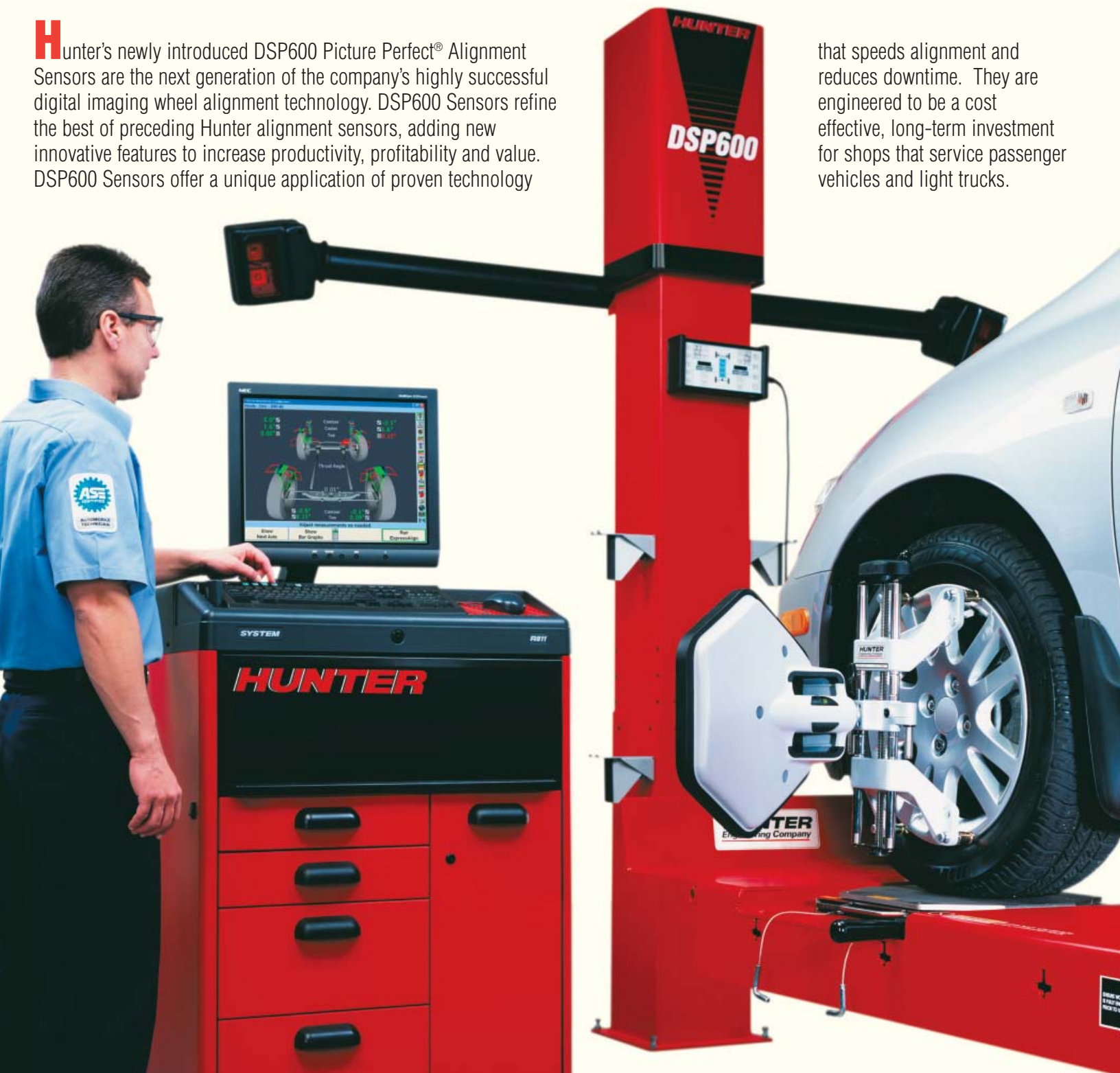


# Hunter Highlights

## Hunter's New DSP600 Sensors Offer Picture Perfect® Alignment

**H**unter's newly introduced DSP600 Picture Perfect® Alignment Sensors are the next generation of the company's highly successful digital imaging wheel alignment technology. DSP600 Sensors refine the best of preceding Hunter alignment sensors, adding new innovative features to increase productivity, profitability and value. DSP600 Sensors offer a unique application of proven technology

that speeds alignment and reduces downtime. They are engineered to be a cost effective, long-term investment for shops that service passenger vehicles and light trucks.



## **Top Performing Service and Sales Representatives Honored by Hunter**

### **2002-2003 Lee Hunter Service Award Winners**

**Bruce Basom, Cleveland Region**  
**Kevin Belisairo, Cincinnati Region**  
**Mike DeStefano, New York Region**  
**Mike DiMarco, Boston Region**  
**Greg Donatell, Minneapolis Region**  
**Scott Engelhardt, Minneapolis Region**  
**Ed Foster, Minneapolis Region**  
**Dave Fox, Cincinnati Region**  
**Harold Keiner, Philadelphia Region**

**Scott Kohler, St. Louis Region**  
**Matt Maxwell, Minneapolis Region**  
**Jim McElduff, Charlotte Region**  
**Mike Morris, Phoenix Region**  
**John Murray, Nashville Region**  
**Jeff Pincher, New York Region**  
**Tom Roylston, Atlanta Region**  
**James Ruth, Washington Region**

**Jay Savage, Charlotte Region**  
**Scott Syndergaard, Phoenix Region**  
**Mike Teehee, San Francisco Region**  
**Gordon Trainer, Dallas Region**  
**Mark Wassy, Philadelphia Region**  
**Bill Weising, Philadelphia Region**  
**Randall West, Nashville Region**  
**Mike Willard, Orlando Region**



**With Lee Hunter Service Award recipients at a gala dinner in Palm Beach, Florida, Hunter's National Service Manager Matt Wise (left), Executive Vice President Nick Colarelli (third from left), Director of Quality Ed Trenary (fifth from left), Vice President of Sales and Marketing Dave Smith (right) and Nashville Regional Manager Harold Smith (second from right).**

**T**he Lee Hunter Service Award is presented annually to select members of Hunter's Service Organization who consistently find ways to improve the quality of their service and achieve the highest measures of customer satisfaction. This year twenty-five Hunter Service Representatives earned the honor. Each received a custom Lee Hunter Service Award watch presented by Hunter's Executive Vice President Nick Colarelli, Vice President of Sales and Marketing Dave Smith and National Service Manager Matt Wise. The awards were presented at a

dinner celebration in Palm Beach Florida – part of a weekend retreat also provided by Hunter for the honorees and their spouses. Hunter deploys the largest service force in the industry with 300 highly qualified independent representatives. Hunter Service Representatives provide installation and warranty service for new products and continued service for existing Hunter equipment. They maintain an extensive parts inventory and normally provide same-day or next-day service.



## **Top Performing Service and Sales Representatives Honored by Hunter**

### **2002-2003 President's Club Members**

**Paul Acito, Jr., Washington DC Region**  
**Ron Brown, Atlanta Region**  
**Tom Bullock, Denver Region**  
**Gordon Clark, Atlanta Region**  
**Ted Dinsmore, Orlando Region**

**Tim Fox, Dallas Region**  
**Jeremy Johnson, Atlanta Region**  
**Craig Kohler, St. Louis Region**  
**Nicholas Parsons, Atlanta Region**  
**Alexander Redding, Washington DC Region**

**David Sherrill, Charlotte Region**  
**Lou Spada, Boston Region**  
**Kevin Vosburg, Denver Region**  
**Larry Watson, Orlando Region**  
**Jimmy Williams, Dallas Region**



**With President's Club members, Hunter's Executive Vice President Nick Colarelli (left), Vice President of Sales and Marketing Dave Smith (right) and Atlanta Regional Manager Erwin Van Deman (third from right).**

**A**t a weekend celebration in Palm Beach Florida, Hunter recently honored its 14 top-performing Sales Representatives with entry into the company's elite President's Club. Each year, select members of Hunter's Sales Organization are inducted into this exclusive group. The selections are based on criteria that include sales performance and customer satisfaction. At a four-day Florida retreat with their spouses, the new members were each presented with the coveted President's Club gold ring

by Hunter Executive Vice President Nick Colarelli and Vice President of Sales and Marketing Dave Smith. Each of Hunter's U.S. sales representatives is eligible to receive the award. With 300 members, Hunter fields the largest dedicated sales force in the industry. Hunter Sales Representatives work within a nationwide customer support network of dedicated Hunter training centers, service representatives and franchised distributors.

# ***AutoNation Honors Hunter With Award for Best Ongoing Support and Training***

**A**utoNation, owner and operator of more than 375 automotive retail franchises in 17 states, recently honored Hunter with its Supplier Award for “Best Ongoing Support and Training.” The award was presented to Hunter’s Orlando Regional Manager Mike Green at AutoNation’s supplier meetings in Fort Lauderdale, Florida – also home to the company’s corporate offices. The presentation was made by AutoNation’s Vice President of Corporate Real Estate Services Jeff Shupert and Director of Purchasing Laura Payne.



***Hunter’s Mike Green receives the AutoNation supplier award for “Best Ongoing Support and Training” from AutoNation’s Jeff Shupert and Laura Payne at the auto retailer’s national supplier meeting.***

## ***Ponte Named Cleveland Regional Manager***



***Frank Ponte, Hunter’s Cleveland Regional Manager***

**H**unter has named Frank Ponte to the position of Cleveland Regional Manager. Ponte is now responsible for Hunter sales activities in the region that includes northeast Ohio, western Pennsylvania and western New York. Ponte now reports directly to Doug Woolverton, Manager of Hunter’s Northeast Division. Prior to this most recent appointment, Ponte was a member of Hunter’s field sales organization responsible for territories in Worcester, Massachusetts and surrounding areas.

## ***Hunter Highlights***

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