



## Niagara Frontier Transit Authority

Pictured from left: **Pete Liebetreu**, Hunter Product Manager; **Jeffery Sweet**, Bus Equipment Engineer, Niagara Frontier Transit Authority; **Mitch Weller**, Hunter Product Manager; **Dave Oswald**, Hunter Sales Representative; **John Campbell**, Hunter Sales Representative.



## Ford Rotunda

Pictured from left: **Malcom Barrett**, Rotunda Sales Manager; **Jeff Kern**, Hunter Director OEM Program; **Jonathan Woods**, Rotunda/Equipment Solutions Account Manager; **Pete Liebetreu**, Hunter Product Manager.



## Les Schwab

Pictured from left: **Stan Beebe**, Les Schwab Purchaser; **Bill Markey**, Hunter Western Divisional Manager; **Mike Crakes**, Les Schwab Manager; **Wayne Sickenger**, Hunter Portland Regional Manager.

## Hunter Highlights

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# Hunter Highlights

## StraightTrak™ LFM, New GSP9700 Feature, Named a MOTOR Magazine Top 20 Tool



**H**unter's StraightTrak™ Lateral Force Measurement, a new feature of the highly successful GSP9700 Vibration Control System has been named a "Top 20 Tool" by the editors of MOTOR magazine. StraightTrak LFM measures tire-related drift and pull problems and provides corrective measures to minimize or eliminate them. Combined with proper alignment, balance and

GSP9700 radial force measurement service, StraightTrak LFM gives shops an additional diagnostic and service tool to solve more wheel-related problems in less time. MOTOR's editorial staff selects the "Top 20 Tool" winners annually from hundreds of new automotive tool and equipment ideas.

## Michigan's Largest Private College Chooses Hunter for Automotive Services Program

When Baker College, the largest privately operated college in Michigan, expanded their Automotive Services Technology degree program last year, they chose a full complement of Hunter equipment for their new Owosso campus service bay classrooms. More than 100 students recently completed the first year of classes in the nine-bay facility which is equipped with the most advanced undercar diagnostic and service systems available.



Baker College instructor Scott Spencer and students begin an alignment procedure using the school's new Hunter 611P Plus Aligner and DSP400WMS wall-mount sensors.

## GMDE Recognizes Hunter for 15 Years of Service



At the Chevrolet Headquarters Auditorium, Tom Fisher, Dealer Equipment and Services General Manager, presented the commemorative plaque to Hunter OEM Program Director Jeff Kern.

General Motors Dealer Equipment, providers of quality service equipment for General Motors' retail dealerships, recently honored Hunter for continuous service during the entire 15-year history of the organization. A plaque commemorating the achievement was presented to Hunter at GMDE's annual supplier meeting in Detroit. Hunter, the first GM supplier to the program and therefore designated 001 by GMDE is also the program's largest total volume supplier.



## First GSP9700 With StraightTrak™ LFM Shipped to Florida Tire Retailer

The first production GSP9700 Vibration Control System with the StraightTrak™ LFM feature was recently shipped to South Trail Tire, an independent Ft. Meyers, Florida, tire sales and general automotive service shop. Keeping with Hunter tradition, the unit was christened by key project staff using a touch of aged bourbon just prior to shipment. This GSP9700 is the second unit purchased by South Trail Tire in the last three years.

Hunter Vice President of Production Bill Luehm and key project staff members christen the first production GSP9700 to be equipped with the new StraightTrak™ LFM feature.



## Investment in Hunter Equipment Helps Heavy-Duty Shop-Owner Build His Business

In his recent letter to Hunter Engineering, Tony Parish, president of ProLube, an Illinois-based independent heavy-duty truck service operation, described the significant growth he experienced after a strategic investment in new Hunter inspection and alignment equipment. Specializing in fleet maintenance and engine service, Parish added alignment service in 1995. It paid for itself within the year.



"My new [Hunter 611T Heavy-Duty Alignment] machine has paid for itself with increased business within the first six months. I love this machine!"  
 "...as I have grown my business, Hunter's products have had the single biggest impact on my success."

Tony Parish, President of ProLube in his Hunter-equipped heavy-duty truck inspection lane and alignment service bay.

Three years later, the addition of a Hunter B400T Brake Tester and state inspection certification helped steer even more brake and wheel service to the shop. His recent upgrade to a Hunter R611M27-T Windows®-based, cordless aligner added 30% to his alignment service volume and recovered his investment in six months!